# Rapid Innovation Fund (RIF) Program



## **Overview: January 2015**

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Distribution Statement A. Approved for public release



# Background



- Established by the Fiscal Year 2011
   National Defense Authorization Act (Section 1073)
  - A competitive, merit-based program
  - Accelerate fielding of innovative technologies into military systems

Transition Small Business Technologies into Defense Acquisition Programs



# **Key Requirements**



- Proposals or Projects:
  - Satisfy an operational or national security need
    - Accelerate or enhance military capability
    - In support of major defense acquisition program
  - Reduce:
    - Technical risk
    - Cost: Development, acquisition, sustainment, or lifecycle
  - Completed within 24 months of award
  - Cost is not more than <u>\$3 million</u>

## Selection Preference to Small Business Proposals





- Competitive, Merit-Based Two-Step Process
  - **Step 1:** 
    - Issue Broad Agency Announcements (BAAs)
    - Industry Response: 3 5 page White Paper + Quad Chart
    - Evaluations are "Go" or "No Go"
  - Step 2:
    - Highest rated "Go" offerors invited to submit full proposals
      - Further competition invite for proposal DOES NOT guarantee an award
    - Highest-rated proposals lead to award

## Public Notice:

- Federal Business Opportunities: www.FedBizOpps.gov
- Research & Engineering Defense Innovation Marketplace



## **RIF Interest & Workload**

FY 2011 – 2014 Summary



## *Funds:* > \$1B (Research & Development)

## **Extremely Competitive Source Selection:**

- 13 solicitations (BAAs)
- 19 Defense Components (Services & Agencies)
- 10,800+ White Paper Proposals
- 600+ Full Proposals
- 367 Contract Awards (FY11-13 funds)
  - 329 awards to Small Businesses (90%)



## **RIF Demand & Stats**

FY 2011 – 2014 (By Year)



	FY 2011 (Actual)	FY 2012 (Actual)	FY 2013 (Act. or Est.)	FY 2014 (Act. or Est.)
Appropriated	\$439M	\$200M	\$250M	\$175M
Available	\$432M	\$187M	\$225M	\$175M
<b>DoD Participants</b>	7	10	16	19
BAAs Issued	A, N, AF, OSD	A, N, AF, OSD	A, N, AF, OSD	OSD (single BAA)
White Papers Submitted	> 3,500	> 2,200	> 2,900	> 2,200
Full Proposals Invited	> 200	> 125	> 175	> 130 (est)
Awards - Small Biz - SBIR	177 95% 80%	86 85% 75%	104 85% 70%	TBD
Avg. Project	\$2.2M	\$2.1M	\$2.1M	TBD



## **FY 2014 Defense Participants**



- Military Departments: Army, Navy & Air Force
- OSD Activities / Defense Agencies:
  - Deputy Assistant Secretary of Defense (Emerging Capabilities & Prototyping)
  - Deputy Assistant Secretary of Defense (Manufacturing & Industrial Base Policy)
  - Chief Information Officer / Defense Information Systems Agency
  - Defense Threat Reduction Agency
  - Missile Defense Agency
  - Defense Logistics Agency
  - National Reconnaissance Office
  - National Geospatial-Intelligence Agency
  - Defense Intelligence Agency
  - Defense Health Program
  - Combating Terrorism Technical Support Office
  - Joint S&T Office for Chemical and Biological Defense
- Combatant Commands (CCMDs)
  - U.S. Special Operations Command
  - U.S. Northern Command / North American Aerospace Defense Command
  - U.S. Pacific Command
  - U.S. Transportation Command

- 19 Defense Activities
- 278 Defense Requirements
  - Army: 116
  - Navy: 34
  - Air Force: 88
  - OSD / Defense Agency: 40



## **RIF FY 14 BAA:** Service "Acquisition" Participants



### Army

- Acquisition Program Executive Offices (PEOs) & Program Managers (PMs)
  - Ammunition
  - Aviation
  - Soldier / Soldier Systems
  - Command, Control, Communications Tactical
  - Intelligence, Electronic Warfare and Sensors
  - Combat Support / Combat Support Systems
  - Missiles & Space Systems
  - Simulation, Training & Instrumentation
  - Joint PEO for Chemical & Biological Defense
- Research & Development Centers / Other Activities
  - Aviation and Missile Research Development & Engineering Center (AMRDEC)
  - Armament Research, Development & Engineering Center (ARDEC)
  - Army Research Institute (ARI)
  - Army Research Lab (ARL)
  - Communications-Electronics Research, Development & Engineering Center (CERDEC)
  - Edgewood Chemical Biological Center (ECBC)
  - Natick Soldier Research, Development & Engineering Center (NSRDEC)
  - Tank Automotive Research, Development & Engineering Center (TARDEC)
  - Defense Forensics & Biometrics Agency (DFBA)
  - Corps of Engineers (COE)

#### Navy

- Acquisition Program Executive Offices (PEOs) & Program Managers (PMs)
  - Naval Air Systems Command (NAVAIR)
    - Tactical Aircraft Programs
    - Air Anti-Submarine Warfare, Assault and Special Mission Programs
    - Unmanned Aviation & Strike Weapons
    - o Joint Strike Fighter
  - Naval Sea Systems Command (NAVSEA)
    - o Aircraft Carriers
    - **o** Integrated Warfare Systems
    - Littoral Combat Ship
    - o Ships
    - Submarines
  - Space and Naval Warfare Systems Command (SPAWAR)
    - Command, Control, Communications & Integration
    - Enterprise & Integrated Systems
    - Space Systems
    - Fleet Readiness
  - Marine Corp Systems Command (MCSC)
- Other Activities
  - Naval Supply Systems Command
  - Navy Strategic Systems Programs
  - Naval Facilities Engineering Command
  - Navy Bureau of Medicine & Surgery

## Air Force

- Acquisition Program Executive Offices (PEOs) & Program Managers (PMs)
  - Agile Combat Support
  - Battle Management
  - Command, Control, Communications, Integration & Network
  - Fighter / Bomber
  - Joint Strike Fighter
  - Space
  - Space Launch
  - Strategic Systems
  - Weapons
  - Intelligence, Surveillance Reconnaissance & Special Operation Forces
- Other Activities
  - Air Force Life Cycle Management Center
  - Air Force Test Center
  - Air Force Propulsion Directorate
  - Air Force Sustainment Center



## Elements of a Good Proposal (1 of 2)

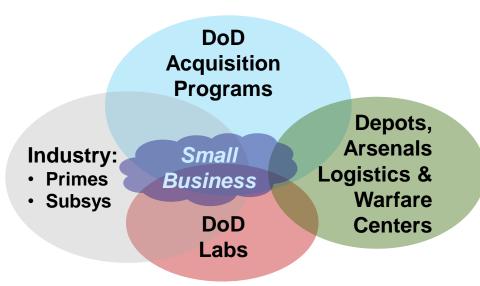


- Responds to a BAA requirement
- Relationship in place with key customers, or otherwise have an ability to reach-out and establish links -
  - DoD acquisition buyers / Program Executive Offices or Program Managers, depots, logistics or warfare centers
  - DoD prime or subsystem contractor who integrates RIF technology
  - DoD laboratory / technology provider

#### Selection Preference: Small Business Proposals

#### **Source Selection Criteria:**

- 1. Contribution to the Requirement
- 2. Technical Approach / Qualifications
- 3. Schedule
- 4. Cost





## Elements of a Good Proposal (2 of 2)



## Technology Readiness Level (TRL)

- 4 Component and/or breadboard validation in a laboratory environment
- 5 Component and/or breadboard validation in a relevant environment

- Maturity Goal:
   TRL 6 9
- Lower TRL accepted if:
  - Breakthrough capability or operational gamechanger
  - Cost neutral to the acquisition program
  - Accommodated within program schedule

- 6 System/subsystem model or prototype demonstration in a relevant environment
- 7 System prototype demonstration in an operational environment
- 8 Actual system completed and qualified through test and demonstration
- 9 Actual system proven through successful mission operations

Technology Readiness Assessment Guidance - http://www.acq.osd.mil/ddre/publications/docs/TRA2011.pdf



## RIF FY 2015 – 2016 (FY15 Funds)

## **Source Selection Milestones**



Date(s)		Action As of January 20, 2015		
March 1		Requirements from Components, prep DRAFT BAA		
	April 1	BAA Release in FEDBIZOPPs (link to be provided)		
2015	June 1	BAA Closes: White Papers (WPs) due from offerors		
	NLT October 15	<ul> <li>Components complete WP evaluations</li> <li>Initial priorities and ranking by Components</li> </ul>		
	NLT November 1	Components notify all offerors of WP disposition, invited full proposals		
	NLT December 1	<ul> <li>Full proposals due from offerors</li> <li>Components start full proposal evaluations</li> </ul>		
16	NLT February 1	Components complete full proposal evaluations		
201	NLT March 1	Negotiations complete, contract awards		
	NLT June 1	FY15-funded RIF contract awards complete		

## For Questions / Additional Information --

http://defenseinnovation marketplace.mil/RIF.html

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# **BACK-UP**



## **Completed Projects & Results** (Army Examples)



## **Advanced Combat Surveillance Kit**



- A lightweight, low power sensor for unattended, localization, and tracking of dismounts and vehicles in challenging operational environments
- Detected & tracked multiple objects at over 500 meters in open terrain
- Detected dismounts up 220 meters though medium foliage when target was approaching
- Provides small unit leaders a capability for ٠ self-training in tactical command skills by expanding game-based training capabilities
  - Integrates intelligent tutoring system with 0 games
- Software has transitioned to Officer Training at the US Military Academy, West Point, NY

**Army Research Institute & Stottler Henke Associates** 



Automated Intelligent Training

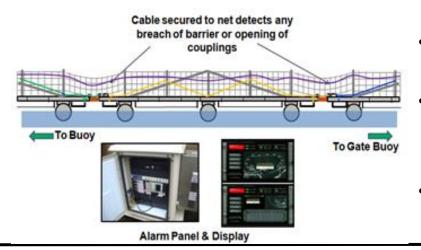


## Completed Projects & Results (Navy Examples)



#### Port Security Barrier (PSB) Intrusion Detection System

Strategic Systems Programs / Sound & Sea Technology



- Demonstrated fiber optic continuity sensor to monitor PSB continuity
- Optic-electronic alarm & software monitor gate conditions
  - Ensures threats cannot exploit undetected gaps
- Over \$2M budgeted to procure PIDS from FY14 to FY16 for Kings Bay, GA & Bangor, WA

**SPAWAR / Referential Systems Inc** 

#### Network Planning & Real-Time Automated

Management System

- Enables more real-time management of critical network assets and ability to quickly configure network traffic
  - Visualization of network traffic flow status
  - Improved response to network alerts
  - Simplified user interfaces
- Deployed to four Fleet Network Operations Centers

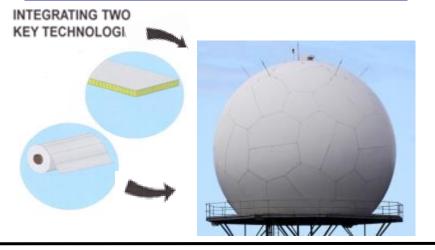




## **Promising Projects** (Air Force Examples)



#### Advanced Composite Radomes



AF Sustainment Center / Ebert Composites Corp

- Combines innovative advancements in 3D thermoplastic fibers and hydrophobic film to eliminate delamination issues
- Developed one-step pultrusion process that creates spherical shape needed for radome panels
- Full scale prototype (Summer 2014)

AF PEO C3I & Networks / Windmill International Inc.

Lightweight Tactical Suitcase Portable Receive Suite

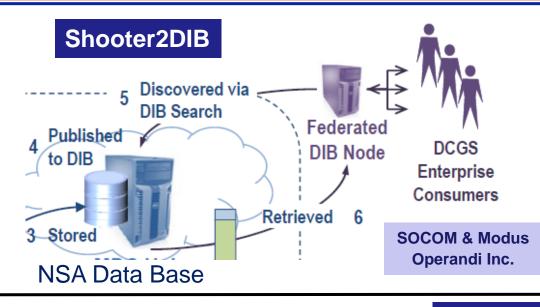
- Enables deployed military forces to access Global Broadcast System (GBS) for satellite imagery, weather info, map data, classified and unclassified intelligence
- Several hundred expected to be ordered, primarily for special forces





## Completed Projects & Results (Defense Agency Examples)





- Accelerates exploitation of intelligence by publishing Signal Intelligence data to the DCGS Integration Backbone (DIB)
- Capability transitioned to the Distributed Common Ground System (DCGS) Management Office for the DCGS Enterprise

SOCOM & Systima Technologies, Inc

- Multi-Missile Common Launch Tube (CLT)
- Doubles the number of targets that can be attacked from a single CLT while maintaining the overall system
- Smaller warheads combined with precision delivery minimizes collateral damage
- Transitioned to CLT Program of Record





## **Resources for Industry:** Defense Innovation Marketplace



Open Solicitations

Requests For Information

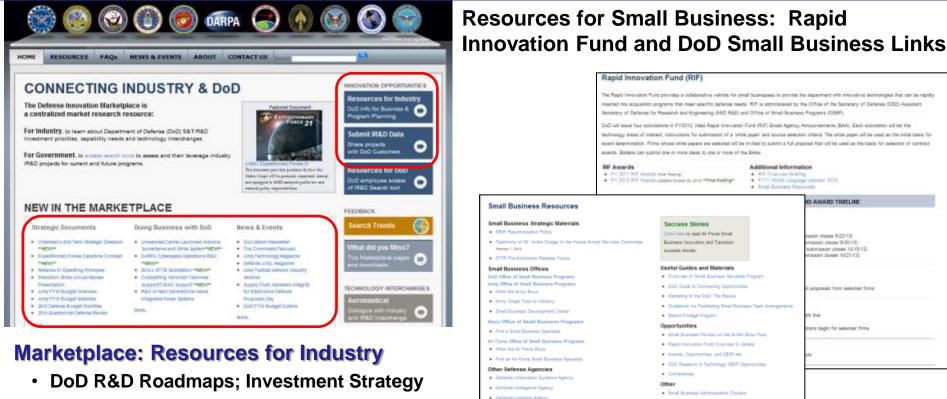
Talk to a DeO SBIR Excert

DoD 2014.A STTR Solicitation "NEW"

Proposals (RFIs/RFPs)

(Course #9/9014)

#### Improve Industry Understanding of DoD Needs --www.DefenseInnovationMarketplace.mil



- Business Opportunities with the DoD
- Virtual Interchanges & Events
- Secure Portal for IR&D Project Summaries
- Top Downloads / Pages visited

Defense Contract Management Agency

National Geospatial Intelligence Agency.

United States Sourial Operations Communi-

Defense Threat Reduction Agency United States Transportation Command Defense Advanced Research Protects Agenc

ington Headquarters Service

Masile Defense Agency

Defense Intelligence Agency



## **Resources for Industry:**

Small Business Innovative Research (2 of 2)



## **Doing Business with the Department of Defense**

http://www.acq.osd.mil/osbp/sb/index.shtml

- "How-To" work with Defense
- Guides on Marketing to Defense
- Programs for Small Business
  - SBIR / STTR
  - Mentor Protégé

- Contracting with Defense
- Small Business Training
- Conferences & Workshops
- Frequently Asked Questions

## Talk to an Small Business Program Expert

http://www.acq.osd.mil/osbp/sbir/contacts/sbir-contacts.shtml

14 Points of Contact Across the Department of Defense