

The Advance Planning Briefing to Industry (APBI) is an annual meeting conducted by the Simulators Division, Air Force Life Cycle Management Center, Wright-Patterson Air Force Base, Ohio. The purpose of the APBI is to provide the simulation and training industry with early insight into upcoming acquisition and sustainment actions planned for execution by the Division. The APBI includes briefings on programs which will be issuing solicitations for competitive bids within an approximately three to five year timeframe. The Simulators Division believes that by providing industry with this information, it will be more familiar with future Air Force training needs, and will be better prepared to respond to the Government's Request for Proposals when they are issued.

Due to the impacts of sequestration within the Defense Department, it has become necessary to cancel the 2013 APBI. However, in recognition of the importance of maintaining communication with the simulator industry, the following charts have been prepared to disseminate the information which would have been briefed at the meeting. Industry is encouraged to review the material provided, and contact the points of contact identified for further information.





2013 Program Forecast

- Training Systems Acquisition III
- C-130J MATS Operations & Sustainment
- Mobility Air Forces Distributed Mission Operations
- KC-10 Training Systems
- · Aircrew Training and Rehearsal Support
- Aerospace & Operational Physiology
- T-1A Ground Based Training System
- T-38C Aircrew Training Device
- Visual Threat Recognition & Avoidance Training

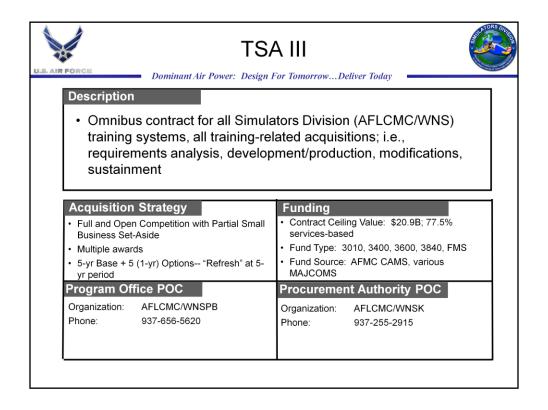
The programs listed all expect to award contracts in the next few years. Detailed information for each planned acquisition are provided in the following charts.

A number of programs are tentatively planning to award their work as task orders under the Training Systems Acquisition III (TSA III) vehicle, discussed in the charts immediately following. If the TSA III contract award is delayed, these efforts may be implemented as standalone contracts instead.

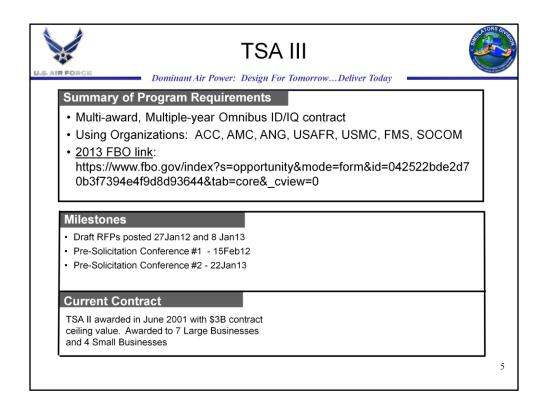


TSA III has been in the acquisition planning phase dating back to January 2011. We are very close to finishing the last of the Air Force reviews and releasing the RFP. These reviews may have a direct impact on our acquisition strategy.

As with all of our communications with industry, continue to monitor FedBizOpps (FBO) for not only the anticipated release date but also any significant changes to the RFP from the draft which has already been posted. The FBO link is provided on the last chart in this brief.



TSA III is a multi-year, multiple-award ID/IQ contract with a contract ceiling value of \$20.9B. There will be two pools of contracts awarded, an unrestricted pool and a small business pool. Those task orders which are found to have two or more qualified small businesses will be designated as a set-aside. Small businesses can also compete in both the unrestricted and small business pools. All contractors awarded with a TSA III contract will have a base contract of 5 years with five, 1-year options thereafter. At the 5-year point we also plan to do a TSA III "Refresh" where we will post a new solicitation (probably identical to the original RFP). Contractors that either competed initially but did not receive an award, or those that chose to hold off during the first competition, will have a second opportunity to be given an award for the last five years of the contract. Those originally awarded a TSA III contract will not have to resubmit a proposal and their options will automatically be exercised unless we utilize an off-ramp for that contractor. Contractors will only be taken off TSA III, i.e., not having their options exercised, for poor performance; not competing or competing but not winning a task order(s) is not cause for elimination.



Since early 2011, we have strived for open communications with industry which has helped create a contract vehicle with "similar requirements, better processes" in relation to TSA II. There will be standardized templates used for all contracts awarded using TSA III. The internal oversight process will be streamlined and timelines will be reduced. These "better processes" should ease the use of resources for both government and industry. And a core team will be kept in place to ensure that the Simulator Division's TSA III User's Guide is being followed.

As mentioned earlier, we're finishing our reviews with Air Staff which may have a direct impact on our acquisition strategy. The team will keep industry apprised of any significant changes via FBO (see links below).

Note: Not all information for TSA III is covered in this briefing. Please refer to our FBO sites (see below) for conclusive information and draft documents. The best starting point is the "What's New?" file which is a chronological listing of all FBO posts as well as pertinent program information since the inception of TSA III.

2012 FBO link:

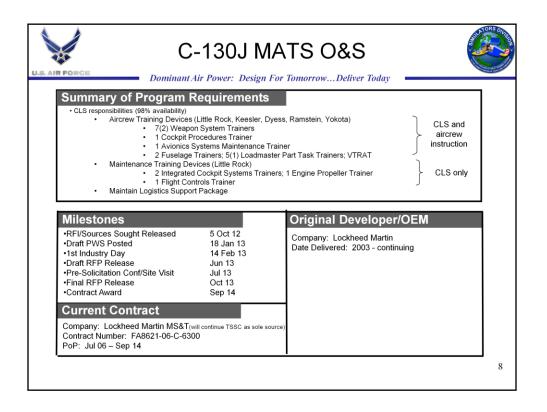
https://www.fbo.gov/index?s=opportunity&mode=form&id=5b052dd3ffa0e996d933b8 207862ae8a&tab=core&_cview=1 2013 FBO link:

https://www.fbo.gov/index?s=opportunity&mode=form&id=042522bde2d70b3f7394e4 f9d8d93644&tab=core&_cview=0

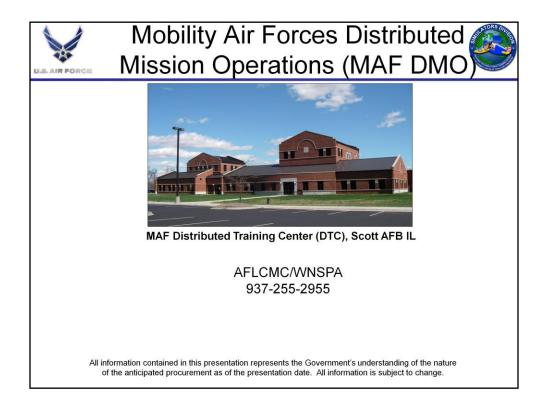


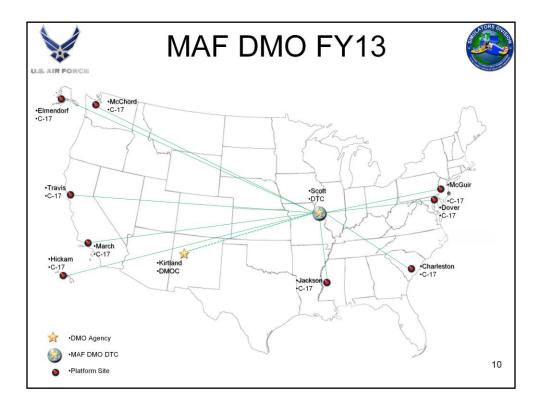
J.S. AIR FORCE		MATS O&S		
Description	Dominant Air Power: Desig			
loadmasters Location Yokota A Maintain high fidel throughout the aircr	s: Little Rock AFB, AR; Keesler A B, Japan (future site) ty training systems to meet cust aff weapon system life cycle Aircrew and Maintenance engine	AFB, MS; Dyess AFB, TX; F	Ramstein AB, Germany; and tions while reducing risk	
Acquisition S • Small Business Set • Possible S • Single award contrac • 5-year, FFP contrac	aside DVOSB set-aside ct	Funding • O&M funding • Approximately \$45M year	per year growing to \$65M per	
Program Office Organization: Phone:	AFLCMC/WNSPA 937-656-7152	Procurement A Organization: Phone:	Authority POC AFLCMC/WNSK 937-255-3693	

This briefing provides an overview of the C-130J MATS O&S acquisition. For additional information, including posted acquisition documents, visit the FBO site at https://www.fbo.gov/index?s=opportunity&mode=form&id=9dbcfa37fd4566e2638a6c 40085c2664&tab=core&_cview=1

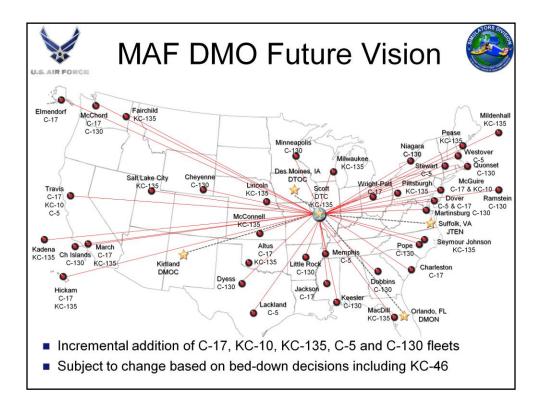


This briefing provides an overview of the C-130J MATS O&S acquisition. For additional information, including posted acquisition documents, visit the FBO site at https://www.fbo.gov/index?s=opportunity&mode=form&id=9dbcfa37fd4566e2638a6c 40085c2664&tab=core&_cview=1





This is the current state of MAF DMO. This will allow the various sites to train together being geographically seperated. The DMOC is an external agency that supports various virtual exercises



This is MAF DMO's future state which reflects all MAF sites connected via the DTC at Scott AFB

	MAF	DMO		STORS DING
U.S. AIR FORCE	Dominant Air Power: Design	For TomorrowDelive	er Today	
MAF DMO Mission Train in a secure 	e, realistic threat environment via a M lal and constructive participation in a	AF Network while reduc	ing risk and operating cost	
Acquisition S • Incremental approx • Phase 1DTC, DM • Phase 2Air refuel • Phase 3C-5, C-13	ach 10C, JTEN, C-17 ling: KC-10, KC-135, DTOC, DMON	Funding • \$59.6M (through F ¹	Y19)	
Program Offic Organization: Phone:	AFLCMC/WNSPA 937-255-2955	Procurement A Organization: Phone:	Authority POC AFLCMC/WNSK 937-255-2861	

Description

The virtual elements of DMO interconnect simulators via telecommunications network to create a synthetic battlespace that provides high fidelity training on demand at warfighter locations worldwide. These geographically separated, high fidelity, ground, air and space crew simulators are networked and linked to Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR) assets as required to create a real time synthetic battlefield.

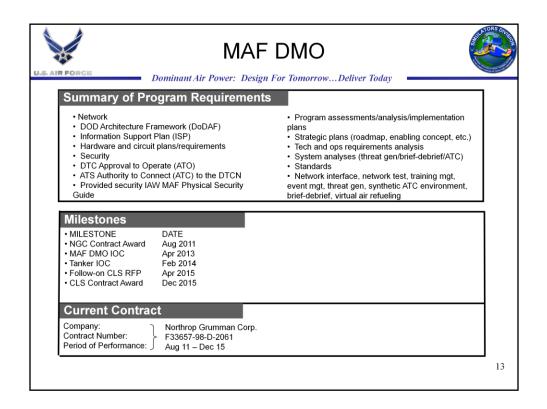
Acquisition Strategy

Increment 1 is the hub and the C-17 sites.

Increment 2 adds the aerial refueling capability to the system by integrating the KC-10 and select

KC-135 sites, with an estimated capability date of 1 Feb 2014.

Increment 3 integrates the remaining Mobility Air Force platforms.



Summary of Program Requirements

Efforts are ongoing to establish network security accreditation, to develop AMC-unique modeling standards (e.g., supporting the Aerial Refueling Aircraft Simulator Qualification document), and to incorporate centralized threat generation and mission rehearsal capabilities.

The AMC Director of Air, Space, and Information Operations has published a Roadmap and Charter which delineates AMC's design to achieve an integrated Distributed Mission Operations capability for the Mobility Air Forces, and to support the USAF Distributed Mission Operations Concept of Operations (2003) and USAF Distributed Mission Operations Implementation Plan (2004). Ultimately, these efforts will achieve the Mobility Air Force Distributed Mission Operations Vision – "Enhance Global Reach through a network of live, virtual, and constructive training capabilities."

As of August 2011, the initial Distributed Training Center Network has been connected from the hub at Scott AFB to all C-17 sites.

Completion of C-17 testing and integration is expected by November 2012. Contracts are currently under way to formalize the Mobility Air Force Distributed Mission Operations standards and align them as closely as possible to CAF Distributed Mission Operations standards.

The Simulator Division is driving towards the goal of one Air Force Distributed Mission

Operations.

With advice from various training systems providers, Mobility Air Force Distributed Mission Operations uses technical, security, programmatic, and operations working groups made up of government and support contractor members. These teams are the day-to-day action agents, which carry out the numerous tasks defined in the AMC Roadmap. By 2017, these efforts will connect more than 120 training devices from over 60 locations and move Mobility Air Force training from an already excellent ability to provide aircraft qualification to the goal of enabling full mission qualification in a realistic virtual training environment, greatly reducing the need for live training on operational



KC-10 Training Systems





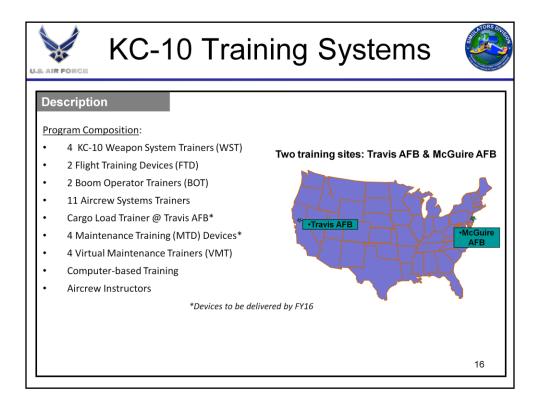
AFLCMC/WNSPA 937-255-2696

All information contained in this presentation represents the Government's understanding of the nature 14 of the anticipated procurement as of the presentation date. All information is subject to change.

		C-10 TS	
Customers: AMC Users: AMC	, AFRC, FMS CLS/Mods for training devices	10 training to Pilots, Flight I	Engineers & Boom Operators
Acquisition S • TSA III (pending di • New contract start	sposition)	Funding • FY16+ Estimated *Funding subject to	funding \$150M* change due to fiscal environment

CLS would be for a 5 year POP

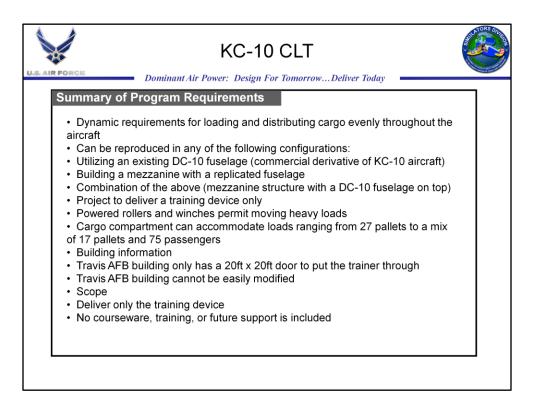
Funding subject to change due to fiscal environment



KC-10	
Summary of Program Requirements Contractor Logistic Support All aspects of KC-10 Aircrew Training (Pilot, Flight Engine O&M Support for all KC-10 ATS and MTS devices Reference Slide #2 for training site locations and number Re-compete may include Computer Re-Host BOT Visual Upgrade Full implementation of DMO	
Milestones • RFI / Sources Sought: FY14 - 1st QTR • Draft RFP: FY14 - 2nd QTR • Industry Day : FY14 - 3rd QTR • RFP: FY15 - 1st QTR	Original Developer/OEM Company: Date Delivered:
Company: Contract Number: Period of Performance: FightSafety Services Corp F33657-01-D-2078-QP02 10 Aug 06 – 30 Sep 15	17

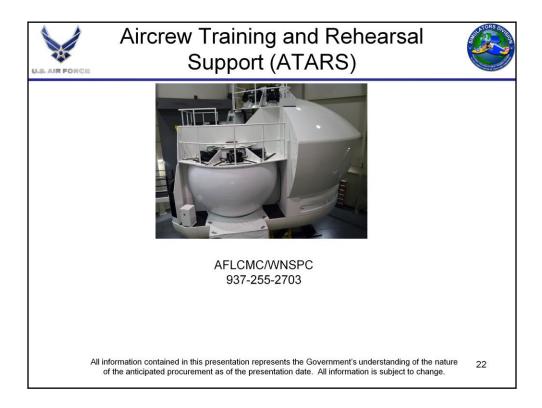


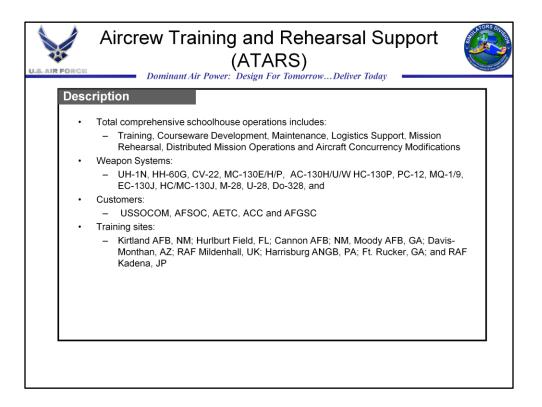
R FORCE Domin		-10 CLT ign For TomorrowDel	iver Today
• A replication of the KC	10 hulk/fuselage		
Acquisition Strateg • Competitive • Potentially TSA III • Set-aside TBD	У	Funding • FY13 Estimated F • CLT and training a	Funding ~\$11M aids are a portion of this funding
Program Office POC Organization: AFLCM Phone: 937-25	C/WNSPA	Procurement Organization: Phone:	AFLCMC/WNSK 937-904-7499



U.S. AIR FORCE		10 CLT
Milestones • Sources Sought: • Draft RFP: • Industry Day : • Final RFP Release:	FY13 – 3rd QTR FY14 – 1st QTR FY14 – 1st QTR FY14 – 2nd QTR	
		21

Milestones depends on Acquisition Strategy





Aircrew Training and Rehearsal Support (ATARS) Dominant Air Power: Design For TomorrowDeliver Today		
Acquisition Strategy ATARS requirements accomplished on 10 year ID//Q contract (FY07-FY17) Resource needs derived annually from Programmed Flying Training (PFT) Predominantly Firm Fixed Price for Student Management, CLS & Instruction Similar CLIN structure for every MDS & training site Multiple priced "Bands" for Instruction hrs & Student Management Multiple priced tiers for device CLS based on anticipated usage ATARS III contract planned to be accomplished under TSA III	 Funding ATARS II contract ceiling \$1.07B for 10- years Approx \$90 - \$100M O&M annually for training and sustainment services Approx \$5 - \$15 Procurement annually for fidelity upgrades and obsolesce Approx \$5M - \$10M Procurement annual for aircraft concurrency mods 	
Program Office POC Organization: AFLCMC/WNSPC Phone: 937-255-2703	Procurement Authority POC Organization: AFLCMC/WNSK Phone: 937-255-4390	

Summary of Program Requirements Provide certified instructors for initial qualification, refresher, weapon systems Meet training throughput requirements as defined in PFT 95% on-time student graduation Meet 95% device reliability requirement for 79+ devices Device complexity ranges from FAA level-D full-motion weap Sustain, review and update 4000+ courseware lessons for 79 Meet SCORM requirements & migrate lessons to level 2 or h Manage all aspects of student management and school hous Security, scheduling, registrar, computer support (including h	pon system trainers to part task trainers '9 crew positions higher ses
Manage ~40k+ pieces of GFE & manage configuration based drawings for all devices	
 ATARS contract ordering period expires FY17 May reach contract ceiling prior to FY17 (potentially FY16) Plan to begin recomplete efforts in FY14 Will have industry day prior to RFP release 	Original Developer/OEM Company: Date Delivered: Various (Predominately Flight Safety International and Lockheed Martin with sub to CAE) Various delivery dates

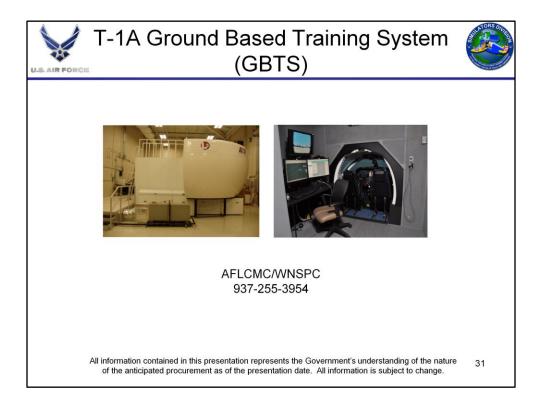


IP FORCE	Altitude) Chambers
chambers at 15 locations. The period of perform	ntract to provide contractor logistics support (CLS) for 17 ance is FY 12-15, one base year with 3 one year options. C) is designated the lead agency for both programs.
Acquisition Strategy	Funding FY15-18 \$7.86M
Single award 4 year contract FFP	

Hypobaric (Altitu	
Summary of Program Requirements • Maintenance (Help Desk & Field) support to 17 chamber • Spares support and inventory control • Preventive maintenance site visit • Technical Order support & system modifications	's at 15 locations
Milestones • Draft RFP – Feb 15 • RFP release – Mar 15 • Contract award – Sep 15	Original Developer/OEM Company: Guardite, John Mohr, CGS Scientific (All companies out of business) 1950's
Company: Peerless Technologies Inc. Contract Number: FA8621-11-C-6255 Period of Performance: Sep 11 – Sep 15	28

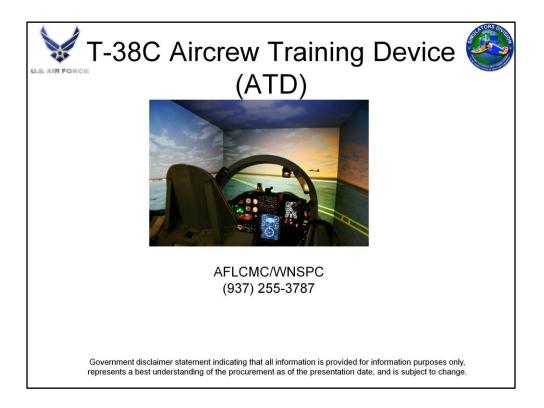
FORCE	Dominant Air Power: De	sign For TomorrowDel	liver Today
Description			
includes CLS. T	orientation Training System progr The period of performance is FY14	4-20, one base year with 5 o	one year options.
 The Air Educat 	tion and Training Command (AET	C) is designated the lead ag	gency for both programs.
		Funding	
Small business Single award		Funding FY14-15: \$6.00M	
 Single award 6 year contract FFP 	set-aside		
Small business s Single award 6 year contract	set-aside		
Small business s Single award 6 year contract FFP	set-aside	FY14-15: \$6.00M	t Authority POC
Small business s Single award 6 year contract FFP FAR Part 12 Con	set-aside	FY14-15: \$6.00M	t Authority POC AFLCMC/WNSK

SD Trainin Dominant Air Power: Design F	
Summary of Program Requirements Maintenance (Help Desk & Field) support to 4 trainers a Spares support and inventory control Annual preventive maintenance site visits Tech Refreshes on an as-needed basis	at 4 locations
Milestones •Draft RFP – Jun 13 •RFP release – Sep 13 •Contract award – Mar 14 Current Contract (if recompete)	Original Developer/OEM (if recompete) Company: Date Delivered: Company and date delivered TBD
Company: Contract Number: Period of Performance:	30



😻 (G	sed Training System BTS) gn For TomorrowDeliver Today
aircraft. •This program is Contractor Logistic Support (CLS). T the T-1A GBTS consisting of 16 Operational Flight Tra equipped with the Combat Systems Officer support m	nce upgrades for the OFTs and Avionics Part Task Trainers
Acquisition Strategy • Use TSA III contract • Firm Fixed Price • CLS, upgrades/modifications	Funding • Funds will be 3400 • Approximate Contract Value - \$30M
Program Office POC Organization: AFLCMC/WNSPC Phone: (937) 255-3954	Procurement Authority POC Organization: AFLCMC/WNSK Phone: (937) 255-4724

T-1A Ground Based (GB) Dominant Air Power: Design Fo	TS)
Summary of Program Requirements •Meet 98% Device Availability (DA), with no more than 5 co up time. •Compliance of the Configuration Management of Link with th •Maintain Currency of all Technical and Requirements Docum •TSSC release of error free software for GBTS •CDRLs delivered are acceptable to government •No inspections resulting in a non conformed GBTS	he Government Instructions and Directives
Milestones • Draft RFP release: Jul 20 2014 • RFP release: Oct 20 2014 • Contract award: Jul 27 2015	Original Developer/OEM (if recompete) Company: Date Delivered: OFTs: Quintron APTTs: Lockheed Martin
Current Contract (if recompete) Company: Contract Number: Period of Performance:	33



Description			
The principle training. Training.	mission of the T-38C ATD is to tra	in students in the fighter-bomber tracks of USAF raining (UPT), Specialized Undergraduate Pilot T s (IFF) training.	
support for the (OFTs) and 12	T-38C ATD consisting of 14 Unit 1	S). The CLS efforts include maintenance and log raining Devices (UTDs), 11 Operational Flight Tr. The T-38C ATD program will also include Navig GS) updates.	ainers
Acquisition	n Strategy	Funding	
	tere et	Funds will be 3400	
Use TSA III cor Firm Fixed Price			
	9	Approximate Contract Value - \$31M	
•Firm Fixed Price	e /modifications		OC
Firm Fixed Price CLS, upgrades.	e /modifications	Approximate Contract Value - \$31M	

T-38C Aircrew Tr	
Dominant Air Power: Design For Summary of Program Requirements Meet 95% device availability (37 ATDs: Randolph AFB, Laug Simulator Control Working Group (SCWG) taskings incorpora Maintain serviceable Recompetition Support Package (RSP) Incorporate visual system update taskings to meet user traini	hlin AFB, Columbus AFB, Vance AFB, Sheppard AFB) ated IAW SCWG Annual Plan spares levels at the issued quantities
CDRLs delivered are acceptable to government Milestones Draft RFP release: Jul 20 2014	Original Developer/OEM (if recompete) Company: Date Delivered: OFTs: Boeing
RFP release: Oct 20 2014 Contract award: Jul 27 2015 Current Contract (if recompete) Company:	
Company: Contract Number: Period of Performance: FilghtSafety Services Corporation F33657-01-D-2078 QP04 Oct. 2006 – Sept. 2015	36



🐺 Trainir	cognition & Avoidance
Description VTRAT is an automated virtual intelligent instruction on their duties during an anti-aircraft threat engage Employs hardware & software that displays realist Supports AMC, AFSOC, ACC & RAAF Release 2 courseware versions per command/yea The VTRAT system employs a powerful, simulation tutoring, Air Intelligence Agency (AIA) certified threat Target training population is air crew members foro	ic visual characteristics of anti-aircraft weaponry.
Acquisition Strategy • FA8621-13-R-6303 • Small business set aside • Single award	Funding • Funds will include: 3400 & 3080 • Under \$20M
Program Office POC Organization: AFLCMC/WNSPC Phone: 937-656-9687	Procurement Authority POC Organization: AFLCMC/WNSK Phone: 937-656-7503

